



2019 - 2020

### Thank you to our 2018 Corporate Sponsors

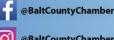




#### **Chamber Staff Contact Information**

Please contact the chamber for additional questions about sponsorship and how we can help grow your business. Brent Howard, President & CEO - bhoward@baltcountychamber.com - 410-825-0019 Katie Taylor, Director of Operations - ktaylor@baltcountychamber.com - 410-825-6200 Susanne Forno, Director of Communications - sforno@baltcountychamber.com - 410-825-6299

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Baltimore County Chamber of Commerce

### networking

#### **Mega Networking**

January 30, Sheraton Baltimore North 5:30 p.m. June, August Location TBD *Projected Attendance 400+* 

Various Baltimore County Chambers and business organizations come together to network with business owners from across the region. Vendor tables are available to guarantee your business prime visibility. Heavy hor's devours and a drink ticket will be provided for evening events and full breakfast provided for morning events.

#### □ February Exhibit Table (6 Available) \$175

- One ticket to event
- Table top display

#### □ June Exhibit Table (6 Available) \$175

- One ticket to event
- Table top display

#### □ August Exhibit Table (6 Available) \$175

- One ticket to event
- Table top display

#### Networking in the Digital Age \*New

Spring/Fall Location TBD Projected Attendance 100+

This fast paced networking event will put you faceto-face with prime business contacts. Participants will gain insights on strategies for networking online and in person from industry leaders. Food and beverages will be provided for all attendees.

#### Gold Sponsor \$750

- Recognition in all marketing
- Opportunity to open program
- Exhibit table
- 4 tickets to the event

#### □ Silver Sponsor \$500

- Recognition in all marketing
- Exhibit table
- 2 tickets to the event

#### □ Bronze Sponsor \$250

- Recognition in all marketing
- Exhibit table
- 1 ticket to the event

# legislative

#### **County Council Reception**

February 13, 2019 Goucher College - Merrick Lecture Hall 5:30-7:30 p.m. *Projected Attendance 100+* 

The Baltimore County Chamber comes together for our annual reception to allow members the opportunity to engage with County Council members representing all seven Baltimore County Districts. Light hor's devours will be provided and drinks will be available for attendees.

- □ Gold Sponsor \$2,500
  - Prominent recognition in all marketing
  - 8 tickets to event
  - Opportunity for company representative to open program
  - Ad on Chamber website for one month
  - Exhibit table
- □ Silver Sponsor \$1,500
  - Recognition in all marketing
  - 4 tickets to event
  - Ad on Chamber website for one month
  - Exhibit table
- □ Bronze Sponsor \$500
  - Preferred seating for 2 attendees
  - Recognition in all marketing
- Food Sponsor
  - Recognition in all marketing

#### **Legislative Breakfast**

October 3, 2019 Sheraton Baltimore North, Towson 8 a.m. - 9 a.m. *Projected Attendance 125+* 

Join the Baltimore County Chamber for this unique annual breakfast reception that allows members the opportunity to engage with state senators and county delegates representing the greater Baltimore County area. Full breakfast will be provided for all attendees at this event.

- □ Gold Sponsor \$2,500
  - Prominent recognition in all marketing
  - Opportunity for company representative to open program
  - Featured as Chamber Member of the Month for November
  - Ad on Chamber website for one month (due Sept. 25)
- □ Silver Sponsor \$1,000
  - Recognition in all marketing
  - Ad on Chamber website Chamber website for one month (due Sept. 25)
- □ Bronze Sponsor \$500

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- Recognition in all marketing
- Ad on Chamber website Chamber website for one month (due Sept. 25)

• Exhibit Table



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#### **Baseball & BBQ**

May 2019 Babe Ruth Museum, Baltimore, Evening Event Projected Attendance 250+

Network with business professionals from across Baltimore County and City while enjoying top notch BBQ and local craft beer at the historic Babe Ruth Museum located steps away from Camden Yards.

#### □ Gold Sponsor — \$2,000

- Recognition in all marketing
- 4 tickets to event
- Email e-blast on Monday/Wednesday of your choice
- Ad on Chamber website for 2 weeks before event
- Exhibit table
- Door prizes with company logo (sponsor supplied)
- □ Silver Sponsor \$1,000
  - Recognition in all marketing
  - 3 tickets to event
  - Email e-blast on Monday/Wednesday of your choice
  - Ad on Chamber website for 1 week before event
  - Exhibit table
  - Door prizes with company logo (sponsor supplied)

#### **Baseball & BBQ Continued**

May 2019 Babe Ruth Museum, Baltimore, Evening Event *Projected Attendance 250+* 

- □ Bronze Sponsor \$500
  - Recognition in all marketing
  - 2 tickets to event
  - Email e-blast on Monday/Wednesday of your choice
  - Exhibit table
- □ Food Sponsor
  - Recognition in all marketing
  - Exhibit Table



## opportunities

#### VIP Board Cocktail Hour \*New

September, November 2019 Location TBD, Evening event *Projected Attendance 75+* 

Exclusive opportunity for members to network with current Baltimore County Chamber board members from some of the most influential companies in the region while enjoying a curated selection of food and drink in a wonderful evening atmosphere.

#### September

- □ Gold Sponsor \$2,000
  - Opportunity for company representative to open program
  - Preferred seating for 6 attendees
  - Prominent recognition in all marketing
  - Ad on Chamber website for two months
- □ Silver Sponsor \$1,000
  - Preferred seating for 4 attendees
  - Recognition in all marketing
  - Ad on Chamber website for one month
- □ Bronze Sponsor \$500
  - Preferred seating for 2 attendees
  - Recognition in all marketing

#### **VIP Board Cocktail Hour (Continued)**

September, November 2019 Location TBD *Projected Attendance 75+* 

#### November

- $\Box$  Gold Sponsor \$2,000
  - Opportunity for company representative to open program
  - Preferred seating for 6 attendees
  - Prominent recognition in all marketing
  - Ad on Chamber website for two months
- □ Silver Sponsor \$1,000
  - Preferred seating for 4 attendees
  - Recognition in all marketing
  - Ad on Chamber website for one month

#### □ Bronze Sponsor — \$500

- Preferred seating for 2 attendees
- Recognition in all marketing

#### **Annual Celebration**

June 2019 Location TBD, Evening Event Projected Attendance 300+

Our annual celebration highlighting the successes of the Chamber from the previous year and spotlighting our vision for the upcoming year. Spend the evening networking with our incoming board members while enjoying a selection of food and drink with the most respected leaders in the Baltimore County business community.

#### □ Platinum Sponsor — \$3,500

- Prominent recognition in all marketing
- Opportunity for company representative to open program
- Banner ad on Chamber website for one month
- Email blast on a Monday/Wednesday of your choice in June
- Exhibit table
- 6 tickets to event
- Give away door prizes (sponsor supplied)

#### □ Gold Sponsor — \$2,000

- Recognition in all marketing
- Banner ad on Chamber website for one month
- Exhibit Table
- 4 tickets to event

#### □ Silver Sponsor — \$1,000

- Recognition in all marketing
- Banner ad on Chamber website for two weeks
- Exhibit Table
- 2 tickets to event

#### □ Bronze Sponsor — \$500

- Recognition in all marketing
- 1 ticket to event

#### **Monthly Member Breakfast**

First Thursday of the Month Sheraton Baltimore North, Towson 8 – 9 a.m. *Projected Attendance 75+* 

Exclusive to members only, enjoy a complimentary breakfast buffet while networking with business professionals and receive updates from the Chamber and member businesses. A featured guest speaker will present on a wide range of topics including business, technology, sports and local politics throughout the year.

#### □ Gold Sponsor \$500

- Recognition in all marketing
- 2 Exhibit tables
- Ad on Chamber website for one month
- 5 Minute Product Intro

#### □ Silver Sponsor \$250

- Recognition in all marketing
- Ad on Chamber website for one month





#### "Wine Down" Event \*New

September 2019 Location TBD Projected Attendance 100+

Relax and "wine down", enjoy a selection of local wine and spirits while networking in an informal setting, accompanied by an array of specially paired appetizers.

#### □ Gold Sponsor — \$1,500

- Prominent recognition in all marketing
- Exhibit table
- 4 tickets to event
- Opportunity for company representative to open program
- Door prizes with company logo (sponsor supplied)

#### □ Silver Sponsor — \$750

- Recognition in all marketing
- Exhibit table
- 3 tickets to event
- □ Bronze Sponsor \$375
  - Recognition in all marketing
  - Exhibit table
  - 2 tickets to event
- Food Sponsor
  - Recognition in all marketing
  - Exhibit table

#### **Holiday Party**

December 2019 Location TBD, Evening Event Projected Attendance 150+

A time to mingle and jingle during the holiday season, network with fellow members and business professionals, enjoy heavy hor'devours, drinks and plenty of networking opportunities.

- $\Box$  Gold Sponsor \$1,000
  - Prominent recognition in all marketing
  - Exhibit table
  - Opportunity for company representative to open program
- □ Silver Sponsor \$500
  - Recognition in all marketing
  - Exhibit table
- □ Bronze Sponsor \$250
  - Preferred seating for 2 attendees
  - Recognition in all marketing

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### resources

#### **Small Business Resource Center**

Support the Baltimore County Small Business Resource Center, a registered 501(c)3.

The SBRC assists business owners with a variety of subjects relevant to starting a new business, or growing an established one. SBRC counselors have real world experience and success, and are able to assist with developing business plans, marketing, acquiring finances and more. The SBRC also works to keep clients informed of relevant changes within the business world by providing workshops, seminars and tutorials.

#### 100% of your sponsorship is tax deductible

#### Small Business Resource Center General Sponsorship

Support the Baltimore County Small Business Resource Center, a registered 501(c)3.

100% of your sponsorship is tax deductible

#### Small Business Champion — \$2,000

- Prominent recognition on all SBRC marketing
- Company logo on SBRC webpage

#### Small Business Advocate — \$1,000

Recognition on all SBRC marketing

### Small Business Resource Center Annual SBRC Celebration

Support the Baltimore County Small Business Resource Center, a registered 501(c)3.

#### 100% of your sponsorship is tax deductible

Our annual celebration highlighting the successes of the Small Business Resource Center from the previous year and presenting our small business of the year award winner. Spend the afternoon honoring the Baltimore County small business community with our board members, clients and counselors while enjoying a selection of food and drink.

#### Annual SBRC Celebration:

- □ Gold Sponsor \$500
  - Prominent recognition in all marketing
  - Exhibit table
  - Opportunity for company
    - representative to open program
- □ Silver Sponsor \$250
  - Prominent recognition in all marketing
  - Exhibit table
- Bronze Sponsor \$150
  - Prominent recognition in all marketing
  - Exhibit table
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- Company logo on SBRC webpage